

Contract Title: FURNITURE, MODULAR OFFICE  
Contract Number: 404574  
T-Number: 91375  
Begin Date: 2000-01-02  
End Date: 2006-12-31  
Payment Terms: NONE  
Delivery: 35 TO 49 DAYS ARO  
Political Subdivision Eligibility: Y  
Master Ship-To: R0 (STATEWIDE DELIVERY)  
Minimum Order: 0.00

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Vendor Number: 72109267601  
GULF SOUTH BUSINESS SYSTEMS &  
CONSULTANTS INC/HAWORTH INC  
STE 5  
10988 N HARRELLS FERRY RD  
BATON ROUGE, LA 70816  
Vendor Contact: ROBERT SHREVE  
Vendor Contact Phone: (225) 275-6673

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Distributors?: N

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**Contract Notes:**

THIS IS A NON-MANDATORY CONTRACT AND IS AVAILABLE TO ALL STATE AND  
QUASI STATE AGENCIES.

EFFECTIVE SEPTEMBER 21, 2004, A 4% INCREASE IN THE LIST PRICE IS  
ALLOWED ON THE HAWORTH UNIGROUP SYSTEM PRICE LIST DATED 11/98 AND  
THE HAWORTH SEATING PRICE LIST DATED 11/98.

THIS 4% INCREASE IS TO BE ADDED TO THE LIST PRICE OF THE AGENCY'S  
TOTAL PROJECT FOR MODULAR SYSTEMS FURNITURE AND FOR SEATING, IF  
APPLICABLE, THEN APPLY THE DISCOUNT FOR THE APPLICABLE LINE(S) TO  
OBTAIN THE NET PRICE.

PRICES INCLUDE DESIGN, DELIVERY AND INSTALLATION

**CONTRACT REPRESENTATIVE:**

ERICA KILPATRICK  
TOLL FREE (800) 299-6673  
TELEPHONE: (225) 275-6673  
FAX: (225) 272-6941  
E-MAIL: BR@GSBIC.COM

THIS IS A DISCOUNT OFF LIST PRICE FROM THE HAWORTH UNIGROUP CATALOG  
DATED NOVEMBER 1998 FOR SYSTEMS FURNITURE AND THE HAWORTH IMPROV  
SEATING SERIES CATALOG DATED NOVEMBER 1998.

REFER TO LINES 00001 THRU 00019 FOR PERCENTAGE DISCOUNTS.

THE INFORMATION BELOW IS PROVIDED FOR "BUDGETARY PURPOSES ONLY" TO  
ASSIST AGENCIES IN PROJECT PLANNING. THIS INFORMATION REPRESENTS THE  
LIST PRICE OF TYPICAL WORKSTATIONS.

TYPICAL WORKSTATION "A" 6' X 6' COMPUTER CLERICAL	\$ 9,848.00
TYPICAL WORKSTATION "B" 6' X 9' COMPUTER CLERICAL	12,454.00
TYPICAL WORKSTATION "C" 6' X 9' RECEPTION STATION	12,356.00
TYPICAL WORKSTATION "D" 9' X 9' COMPUTER PROFESSIONAL	15,045.00
TYPICAL WORKSTATION "E" 9' X 12' MANAGEMENT	17,171.00

DELIVERY AND INSTALLATION: THE CONTRACTOR WILL INITIATE SHIPMENT FROM  
THE FACTORY WITHIN FOUR (4) TO SIX (6) WEEKS FOR STANDARD DELIVERY

AND TWO (2) WEEKS FOR "QUICK SHIP" PURCHASES FROM THE DATE OF ORDER PLACEMENT BY THE USER. INSTALLATION WILL PROCEED IN A TIMELY FASHION WITH A DEADLINE AND A SCHEDULE MUTUALLY AGREED TO IN WRITING BY THE USER AGENCY AND THE VENDOR.

LIQUIDATED DAMAGES: THE CONTRACTOR HEREBY AGREES TO PAY AS LIQUIDATED DAMAGES THE SUM OF .1% OF THE PURCHASE PRICE FOR EACH CONSECUTIVE CALENDAR WHICH THE INSTALLATION IS NOT COMPLETE BEGINNING WITH THE FIRST DAY BEYOND THE COMPLETION TIME AS AGREED.

ABANDONED PROJECTS: IF A USER AGENCY DECIDES TO ABANDON A PROJECT WHEN THE VENDOR HAS ALREADY INVESTED DESIGN TIME (AFTER RECEIVING LETTER OF AUTHORIZATION), THE USER AGENCY IS LIABLE FOR A PORTION OF THE VENDORS DESIGN FEE. THE VENDOR SHALL INVOICE THE USER BASED ON PERCENTAGE OF DESIGN COMPLETION, USING THE DESIGN FEE PERCENTAGE OF .05% OF LIST PRICE. THE DESIGN FEE IS CONSIDERED COMPLETE AT THE POINT OF ORDER PLACEMENT.

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Contract Items:

Line#	Commodity#	Unit Price	UoM	Brand	Model
00001	42554019316	71.00	DISC	HAWORTH	UNIGROUP
MODULAR OFFICE SYSTEM FURNITURE TO BE DESIGNED, FURNISHED, DELIVERED AND INSTALLED IN ACCORDANCE WITH SPECIFICATIONS, TERMS AND SPECIAL CONDITIONS, DRAWINGS, DESIGN GUIDELINES AND OTHER RELATED DOCUMENTS. TIER 1 (\$0 - \$10,000)					

DISCOUNT OFF LIST PRICE: 71%

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00002	42554019316	71.00	DISC	HAWORTH	UNIGROUP
MODULAR OFFICE SYSTEMS FURNITURE TO BE DESIGNED, FURNISHED, DELIVERED AND INSTALLED IN ACCORDANCE WITH SPECIFICATIONS, TERMS AND CONDITIONS, DRAWINGS, DESIGNS AND OTHER RELATED DOCUMENTS. TIER 2 (\$10,001 - \$100,000).					

DISCOUNT OFF LIST PRICE: 71%

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00003	42554019316	71.00	DISC	HAWORTH	UNIGROUP
MODULAR OFFICE SYSTEMS FURNITURE TO BE DESIGNED, FURNISHED, DELIVERED AND INSTALLED IN ACCORDANCE WITH SPECIFICATIONS, TERMS AND CONDITIONS, DRAWINGS, DESIGNS, AND OTHER RELATED DOCUMENTS. TIER 3 (\$100,001 - \$350,000)					

DISCOUNT OFF LIST PRICE: 71%

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00004	42554019316	71.50	DISC	HAWORTH	UNIGROUP
MODULAR OFFICE SYSTEMS FURNITURE TO BE FURNISHED, DELIVERED, INSTALLED AND NOT TO INCLUDE DESIGN CHARGES IN ACCORDANCE WITH SPECIFICATIONS, TERMS AND SPECIAL CONDITIONS, DRAWING, APPLICABLE DESIGN GUIDELINES AND OTHER RELATED DOCUMENTS.					

DISCOUNT OFF LIST PRICE: 71.50%

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00005	42554019316	72.00	DISC	HAWORTH UNIGROUP
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MODULAR OFFICE SYSTEMS FURNITURE TO BE FURNISHED AND DELIVERED ONLY AND NOT TO INCLUDE DESIGN AND INSTALLATION CHARGES IN ACCORDANCE WITH SPECIFICATIONS, TERMS AND SPECIAL CONDITIONS, DRAWINGS, APPLICABLE DESIGN GUIDELINES AND OTHER RELATED DOCUMENTS.

DISCOUNT OFF LIST PRICE: 72%

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00006	42554019316	71.50	DISC	HAWORTH UNIGROUP
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MODULAR OFFICE SYSTEMS FURNITURE TO BE DESIGNED, FURNISHED, DELIVERED AND NOT INSTALLED IN ACCORDANCE WITH SPECIFICATIONS, TERMS AND SPECIAL CONDITIONS, DRAWINGS, DESIGN GUIDELINES AND OTHER RELATED DOCUMENTS.

DISCOUNT OFF LIST PRICE: 71.50%

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00007	42554019316	61.37	DISC	HAWORTH IMPROV
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SEATING ONLY - PROFESSIONAL, CLERICAL AND GUEST CHAIRS CONFIGURED WITH SELECTED OPTIONS DESIGNED AND INSTALLED

DISCOUNT OFF LIST PRICE: 61.37%

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00008	42554019316	62.37	DISC	HAWORTH IMPROV
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SEATING ONLY - PROFESSIONAL, CLERICAL AND GUEST CHAIRS, DESIGN AND INSTALLATION NOT INCLUDED. DROP SHIPPED.

DISCOUNT OFF LIST PRICE: 62.37%

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00009	42554019316	0.00000	EACH	
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UPCHARGE FOR USING QUICK SHIP DELIVERY (VENDOR WILL INITIATE SHIPMENT FROM FACTORY WITHIN TWO (2) WEEKS FROM DATE OF ORDER PLACEMENT BY THE USER; THE UPCHARGE IS BASED ON 7.12% OF THE LIST PRICE)

00010	42554019316	0.00000	EACH	
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ABANDONED PROJECTS FEE: VENDOR MAY INVOICE THE USER BASED ON PERCENTAGE OF DESIGN COMPLETION X THE DESIGN FEE (WHICH IS .5% OF LIST) X THE PROJECT'S BUDGET AT LIST PRICE. THE DESIGN FEE IS CONSIDERED COMPLETE AT THE TIME OF ORDER PLACEMENT.

00011	42554019316	0.00000	EACH	
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WAREHOUSING COST: THIS COST MAY APPLY

WHEN THE PROJECT IS DELAYED BY THE AGENCY MORE THAN THIRTY (30) DAYS BEYOND THE SCHEDULED DELIVERY/INSTALLATION DATE. THIS FEE IS BASED ON .10 PER SQ. FT. PER DAY UNTIL THE AGENCY CAN TAKE DELIVERY.

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00012	42554019316	71.00	DISC
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MODULAR OFFICE FURNITURE TO BE DESIGNED, FURNISHED AND INSTALLED IN ACCORDANCE WITH SPECIFICATIONS, TERMS AND SPECIAL CONDITIONS, DRAWINGS, APPLICABLE DESIGNS AND OTHER RELATED DOCUMENTS.

TIER IV (\$350,001-\$1,000,000) 71%

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00013	42554019316	71.50	DISC
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MODULAR OFFICE SYSTEMS FURNITURE TO BE FURNISHED, DELIVERED AND INSTALLED AND NOT TO INCLUDE DESIGN CHARGES IN ACCORDANCE WITH SPECIFICATIONS, TERMS AND SPECIAL CONDITIONS, DRAWINGS, APPLICABLE DESIGN GUIDELINES AND OTHER RELATED DOCUMENTS.

TIER IV (\$350,001- \$1,000,000) 71.5%

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00014	42554019316	72.00	DISC
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MODULAR OFFICE SYSTEMS FURNITURE TO BE FURNISHED AND DELIVERED ONLY AND NOT TO INCLUDE DESIGN AND INSTALLATION CHARGES IN ACCORDANCE WITH SPECIFICATIONS TERMS AND SPECIAL CONDITIONS, DRAWINGS, APPLICABLE DESIGN GUIDELINES AND OTHER RELATED DOCUMENTS.

TIER IV (350,001-\$1,000,000) 72%

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00015	42554019316	72.50	DISC
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MODULAR OFFICE SYSTEMS FURNITURE TO BE DESIGNED FURNISHED, DELIVERED, AND INSTALLED IN ACCORDANCE WITH SPECIFICATIONS, TERMS AND SPECIAL CONDITIONS, DRAWINGS DESIGN GUIDELINES AND OTHER RELATED DOCUMENTS.

TIER V \$1,000,001- PLUS)72.5%

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00016	42554019316	73.00	DISC
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MODULAR OFFICE FURNITURE SYSTEMS TO BE FURNISHED DELIVERED AND INSTALLED AND NOT TO INCLUDE DESIGN AND INSTALLATION CHARGES IN ACCORDANCE WITH SPECIFICATIONS, TERMS AND SPECIAL CONDITIONS, DRAWINGS, APPLICABLE DESIGN GUIDELINES AND OTHER RELATED DOCUMENTS.

TIER V (\$1,000,001-PLUS) 73%

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00017	42554019316	73.50	DISC
MODULAR OFFICE SYSTEMS FURNITURE TO BE FURNISHED AND DELIVERED ONLY AND NOT TO INCLUDE DESIGN AND INSTALLATION CHARGES IN ACCORDANCE WITH SPECIFICATIONS TERMS AND SPECIAL CONDITIONS, DRAWINGS, APPLICABLE DESIGN GUIDELINES AND OTHER RELATED DOCUMENTS.			

TIER V (%1,000,001-PLUS) 73.5%

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00018	42554019316	71.50	DISC
MODULAR OFFICE SYSTEMS FURNITURE TO BE DESIGNED FURNISHED ,DELIVERED AND NOT INSTALLED IN ACCORDANCE WITH SPECIFICATIONS, DESIGN GUIDELINES AND OTHER RELATED DOCUMENTS			

TIER IV 350,001-\$1,000,000) 71.50%  
BRAND: HAYWORTH  
MODEL: UNIGROUP

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00019	42554019316	73.00	DISC
MODULAR OFFICE SYSTEMS FURNITURE TO BE DESIGNED FURNISHED , DELIVERED AND NOT INSTALLED IN ACCORDANCE WITH SPECIFICATIONS, DESIGN GUIDELINES AND OTHER RELATED DOCUMENTS.			

TIER V (\$1,000.001- PLUS) 73%  
BRAND: HAYWORTH  
MODEL: UNIGROUP

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